



Chunghwa Telecom is **the largest integrated telecom service provider in Taiwan**. The goal of the company is to be a value-creating and trustworthy company in providing Information, Communication and Technology, or ICT, services.

"We are extremely pleased to announce our robust financial and operational performance; the Company has beat all of its proposed guidance measures in the third quarter, driven by strong fundamentals in the face of an uncertain macroeconomy," said Mr. Chi-Mau Sheih, Chairman and Chief Executive Officer of Chunghwa Telecom. "Chunghwa is benefiting from the acceleration of Taiwan's mobile market development and adoption of 5G, and we are glad to participate and play such a key role in this valuable and competitive market."

"Chunghwa is winning market share organically, despite the ongoing consolidation in the market. We are pleased to see that both CHT's mobile revenue and subscriber count increased year-over-year during the quarter, making the Company the only operator able to continue to grow market share. In addition, our revenue share was larger than the subscriber share, suggesting that our customer-centric business strategy is proven successful. With our advantages, including our extensive network deployment, solid fundamentals and absolute market and revenue share prominence, we are exceptionally confident in the solid hold we have on our leadership position in Taiwan going forward. At the same time, our fixed broadband business continues to witness a continuous growth with a rapid pace of upgrade adoptions for service speeds of 500Mbps or higher."

"As for segment details, we are pleased to see our consumer business group achieve its 3rd consecutive quarter of year-over-year growth, mainly driven by increased wins of postpaid subscribers and successful 5G migration, as well as the benefits of the launch of iPhone 14 and Chunghwa's impressive 2.7 million video service subscribers. We are also excited the upcoming FIFA World Cup, which is expected to help drive strong MOD and Hami Video subscription well into the second half of this year as we obtained the exclusive broadcasting rights. Our enterprise business group segment also sustained year-over-year growth for the 3rd quarter due to the strong double-digit increase in our ICT business, including 5G private network, big data, cyber security, cloud service, and IDC. We are also happy to see strong year-over-year growth from our international business segment during the third quarter, mainly due to the enlarging demand for IDC and cloud services from global clients, as border restrictions were relaxed, the international roaming revenue also increased year-over-year."

"In addition, we have always taken a concerted effort to contribute to the benefit of our society and make continuous investments in our ESG initiatives. We remain confident in our long-term strategies and will continue to provide excellent services to our customers, while continuing to work to benefit our stakeholders," Mr. Sheih concluded.



Mr. Chi-Mau Sheih
Chairman and CEO

MARKET FACT

Market Cap	US\$26.4Billion
NYSE Share Price	CHT US\$34
52 Week Low/High	US\$32.9/45.87
TSE Share Price	2412 NT\$110
52 Week Low/High	NT\$105.5/132.5
Shares Outstanding	7,757 Million

as of Oct. 27, 2022 Source: Bloomberg

Taiwan's Telecom Leader / Strong Market Positions (a)

Q3 2022 Consolidated Revenue: NT\$53.51 bn

- Domestic Fixed
 - #1 Local
 - 91.5% share by subs (9.49 mn subs)
 - 83.3% share by minutes
 - #1 DLD
 - 82.2% share by minutes
 - #1 Broadband access and Internet
 - 60.1% share by subs ^{(b)(c)} (4.38 mn subs)
- Mobile
 - #1 Mobile revenue
 - 39.3% market share ^(d)
 - #1 Mobile subscribers
 - 36.4% market share (10.88 mn subs)^(e)
- International Fixed
 - #1 ILD
 - 44.0% share by minutes

Source: Company data, MOTC, and NCC statistics

a)Market share as of Aug 2022. b)CHT access circuits were not included

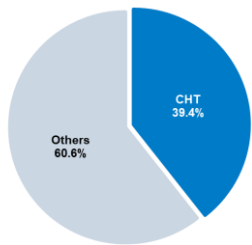
c)Excluding P WLAN subscriber numbers d)Revenues are based on T-IFRSs e)040 subscribers excluded

DIFFERENTIATING FACTORS

- Leading Position in Customer Access
- Extensive Product Portfolio with High Quality Services
- Branding & Scale Advantages
- Advanced Network & Technology Capabilities
- Financial Strengths

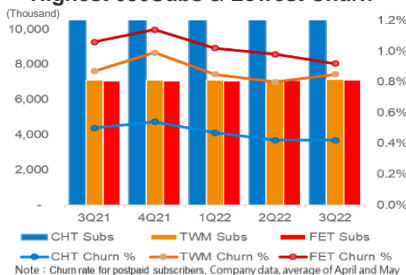
Leading Position in Mobile Market

#1 Mobile Revenue Market Share



Source: Company data, NCC statistics
Rev : Jul. 2022 to Sep. 2022
Sub : as of Sep. 2022
Note:
a) Revenues are based on T-IFRSs
b) Excluding IoT SIMs

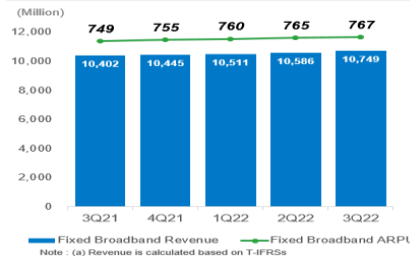
Highest 090Subs & Lowest Churn



Strong Growth in Fixed Broadband Service

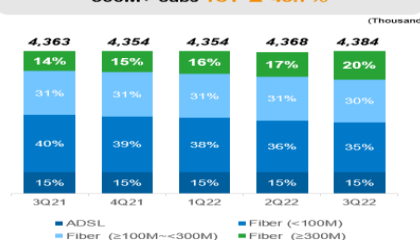
Fixed Broadband Revenue & ARPU

Fixed Broadband Revenue ^(a) YoY ▲ 3.3%
Fixed Broadband ARPU YoY ▲ 2.4%



Broadband Subs

300M+ Subs YoY ▲ 43.7%



中華電信股份有限公司
Chunghwa Telecom Co., Ltd.
For more information visit:
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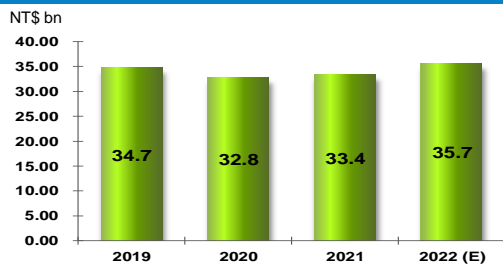
Solid Financial Performance

Consolidated

(NT\$bn)	Q3 2022	Q3 2021	Growth%	9M 2022	9M 2021	Growth%
Revenues	53.51	50.89	5.2	157.24	150.59	4.4
Operating Costs and Expenses	41.30	39.44	4.7	121.34	116.76	3.9
Income from Operations	12.21	11.44	6.7	35.90	33.83	6.1
Net Income ²	9.33	9.37	-0.4	28.05	27.12	3.4
EPS	1.20	1.21	-0.4	3.62	3.50	3.4
EBITDA	22.13	21.06	5.0	65.44	62.48	4.7
EBITDA Margin (%)	41.35	41.40		41.62	41.49	

Note: 1. Financials are prepared in accordance with T-IFRSs. Figures for 2022 are unaudited. 2. Net income attributable to owners of the parent.
3. EBITDA = operating income + Depreciation & Amortization. 4. The calculation of growth rates is based on NT\$m.

Committed to Improving Shareholder Value



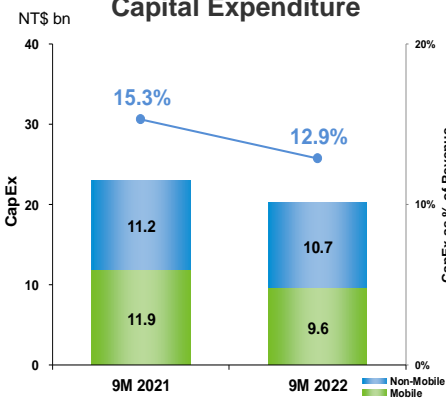
2022 AGM resolved to distribute NT\$35.7 billion to shareholders

- NT\$4.608 per share
- payout ratio 100%

Note:
1. 1 ADR = 10 common shares
2. The regular dividend has been calculated based on total share number 7,757,446,545 since year 2011.

Effective and Efficient Capital Expenditure

Capital Expenditure



Budgeted capex for 2022: NT\$36.8 bn

- ◆ Mobile – NT\$14.5 bn
- ◆ Non-mobile – NT\$22.3 bn

Continue to focus on core businesses for future investments

- 5G
- FTTx
- IDC/ Cloud
- Submarine cable

Commitment to Sustainable Development



ESG Achievements

- Announced to participate in the global RE100 initiative and initiated a Tree Planting Project to contribute to carbon neutrality
- Recognized by Frost & Sullivan as Best Telecommunication Services Company in Taiwan
- Multiple awards for sustainable development



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