

# **Chunghwa Telecom**

**INVESTOR FACTSHEET** 

Q2 2022

Chunghwa Telecom is **the largest integrated telecom service provider in Taiwan**. The goal of the company is to be a value-creating and trustworthy company in providing Information, Communication and Technology, or ICT, services

"Our second quarter results demonstrate our ongoing progress we navigating out of the pandemic, as we showcase our outstanding products and services delivered to satisfy our customers, employees, shareholders, and the greater community," said Mr. Chi-Mau Shieh, Chairman and Chief Executive Officer of Chunghwa Telecom. "We are pleased to deliver strong quarterly performance with all measures exceeding our proposed guidance." We maintained our leading position once again in terms of revenue and subscriber numbers, and we are confident in our ability to maintain this status. In terms of mobile services, we observed an average 37% uplift in monthly fees, attributable to customers who renewed contracts to adopt 5G services. Simultaneously, for broadband business, about 70% of the package adopters opted for higher-speed services (500Mbps), contributing to speed upgrade and ARPU enhancement."

As for segment details, consumer business group revenue grew as a result of our high-quality services and 5G network development. Our Fixed-Broadband + Mobile + Wi-Fi program attracted 13.2% more subscribers this quarter compared to last, and Home Wi-Fi device sign-ups doubled on a year-over-year basis. Enterprise business group revenue also increased by 9.4% year-over-year, driven by our ICT business with a 31.7% growth on a year-over-year basis, particularly with progress on large smart energy projects. Our emerging enterprise applications, including AloT, IDC, cloud, cyber security, 5G private network and big data etc., reported strong growth momentum by representing 43.5% year-over-year growth."

"Our global expansion plan remains in progress. During the quarter, we signed an MOU with Thonburi Hospital in Thailand to develop smart hospital solutions. In addition, we expect to extend our 5G private network solution to Southeast Asian market. We remain confident in our high-quality services and products and believe in our long-term strategies and goals," Mr. Shieh concluded.



Mr. Chi-Mau Sheih Chairman and CEO

### **MARKET FACT**

Market Cap US\$31.3 Billion

NYSE CHT Share Price US\$ 52 Week Low/High US\$

US\$40.35 US\$39.124/45.87

TSE 2412
Share Price NT\$121.5
52 Week Low/High NT\$109/132.5
Shares Outstanding 7,757 Million

as of July, 28, 2022 Source: Bloomberg

### Taiwan's Telecom Leader / Strong Market Positions (a)

Q2 2022 Consolidated Revenue: NT\$52.44 bn

- Domestic Fixed
  - \_ #1 | ocal
    - 91.6% share by subs (9.55 mn subs)
    - 83.3% share by minutes
  - #1 DLD
    - 82.3% share by minutes
  - #1 Broadband access and Internet
    - 60.7% share by subs (b)(c) (3.87 mn
- Mobile
  - #1 Mobile revenue
    - 39.0% market share (d)
  - 4 39.0% market share
     41 Mobile subscribers
    - 36.2% market share (10.71 mn subs)<sup>(e)</sup>
- International Fixed
  - #1 ILD
    - · 46.0% share by minutes

### **DIFFERENTIATING FACTORS**

- Leading Position in Customer Access
- Extensive Product Portfolio with High Quality Services
- Branding & Scale Advantages
- Advanced Network & Technology Capabilities
- Financial Strengths

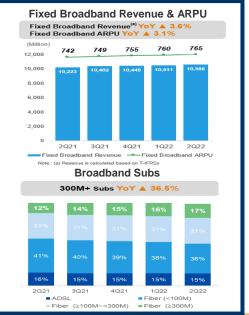
Source: Company data, MOTC, and NCC statistics a)Market share as of May 2022, except for broadband and internet as of Feb 2022.

**Leading Position in Mobile Market** 

- b)CHT access circuits were not included
- c)Excluding PWLAN subscriber numbers
- d)Revenues are based on T-IFRSs
- e)040 subscribers excluded

### #1 Mobile Revenue Market Share Source: Company data ,NCC statistics Rev : Apr. 2022 to May. 2022 Sub: as of May. 2022 Note: a) Revenues are based on T-IFRSs b) Excluding IoT SIMs Highest 090Subs & Lowest Churn 1.2% 10,000 0.8% 6.000 0.6% 2.000 0.0% 2021 4021 1022 2022 CHT Subs TVM Subs FFT Subs CHT Churn % ----TVM Churn % -----FET Churn % Note: Churn rate for postpaid subscribers. Company data, average of April and May

## Strong Growth in Fixed Broadband Service









# **Chunghwa Telecom**

## **Solid Financial Performance**

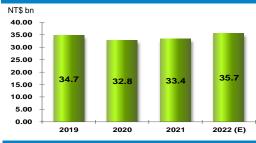
Consolidated						
(NT\$bn)	Q2 2022	Q2 2021	Growth%	H1 2022	H12021	Growth%
Revenues	52.44	49.60	5.7	103.73	99.70	4.0
Operating Costs and Expenses	40.41	38.32	5.4	80.04	77.32	3.5
Income from Operations	12.03	11.28	6.6	23.69	22.38	5.8
Net Income <sup>2</sup>	9.68	8.95	8.1	18.74	17.75	5.5
EPS	1.25	1.15	8.1	2.42	2.29	5.5
EBITDA	21.97	20.83	5.5	43.31	41.41	4.6
EBITDA Margin (%)	41.90	41.99		41.76	41.53	

Note: 1. Financials are prepared in accordance with T-IFRSs. Figures for 2022 are unaudited.

3. EBITDA = operating income + Depreciation & Amortization.

4. The calculation of growth rates is based on NT\$mn

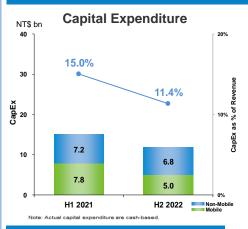
## **Committed to Improving Shareholder Value**



- 2022 AGM resolved to distribute NT\$35.7 billion to shareholders
  - NT\$4.608 per share
  - payout ratio 100%

- 1 ADR = 10 common shares
- The regular dividend has been calculated based on total share number 7,757,446,545 since year 2011.

## Effective and Efficient Capital Expenditure



- Budgeted capex for 2022: NT\$36.8 bn
  - Mobile NT\$14.5 bn
  - Non-mobile NT\$22.3 bn
- Continue to focus on core businesses for future investments
  - 5G
  - FTTx
  - IDC/ Cloud
  - Submarine cable

## **Commitment to Sustainable Development**



### **ESG Achievements**

- The first and only company among Taiwan operators to adopt Internal Carbon Fees
- Invest in the ESG Venture Capital initiated by Top Taiwan Venture Capital
- Multiple recognitions on ESG performance











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